



Monthly Report (September 2009)



planning and management information affairs

Recipient List

To : direct manager

Copy :

Board of director members:

- 1.Mr. BEDRETTİN YILDIRIM
2. Mr. FERAT GUMUSBAS
3. Mr. SADIK KAYIKÇI
4. Mr. MEHMET KOCA
5. Mr. ENGİN SÜLEYMAN GÖKMEN

<i>Title</i>	<i>Page</i>
<i>First chapter</i>	
Summary report	5
Import & export report	7
Productions report	9
Overhaul report	16
Consumption feed & fule gas and utility servicies report	17
Shut down analysis & production decrease report	19
Qualitative report of inspected products	23
Financial report	26
Goods report	38
<i>Second chapter</i>	
H.S.E report	40
Projects report	42
Administrative affairs report	46
Training report	51
<i>Third chapter</i>	
planning and management information report	54
Maintenance report	56
Quality Assurance	58
Security report	59
Public realation repor	60
Analysis report	62



Summary report

	Actual production (ton)	Actual to nominal capacity (%)	Actual to planed capacity (%)	Production ratio to the same month of previous year
Month	106347.31	31	48	92
up to now	1100172.21	36	61	85

Sales	Amount	Unit
Total sales in month	104821	Ton
Total sellable products From beginning of 2009	1024888	Ton
Total sales products From beginning of 2009	868471	Ton

More than planned capacity

-	-	%	
-	-	%	
-	-	%	
-	-	%	
-	-	%	
-	-	%	
-	-	%	
-	-	%	
-	-	%	
-	-	%	102.5
-	-	%	

Commercial

	SALES						production (1000ton)
	internal sales		export		Total		
	amount (1000 ton)	value (1000\$)	amount (1000 ton)	value (1000\$)	amount (1000 ton)	value (1000\$)	
This month	37.1	3,955	67.5	12,491	104.6	16,446	106.347
from beginning of the year	233.8	24,056	632.4	96,406	866.2	120,462	1100.17

1\$= 9930.0 rials

** The sales value from the beginning of the year calculated with dollar Ratio in current month

H.S.E

Company after 717,000 Working hours , did not have any wasting time accident in this month

Administrative affairs

Total personnel in this month are : 1,137
Employee are: 1,080
and laborer : 57

Human resources in other complex

personnel in mission are 13

Employment report

Direct employment 1,137 persons

Training report

The total man-hours training are : 3,079 hours
hours and average is: 2.35 hours

Import & Export

Export

Unit	ships for loading
3	Ammonia
2	Sulphur

Exit Date	Buyer country	Buyer co.	Price (\$/ton)	Amount (ton)	Product name
2009 / 09 / 09	India	FERTILISER COOPERATIVE	249.00	23,484.973	ammonia
2009 / 09 / 12	India	FERTILISER COOPERATIVE	251.00	14,887	ammonia
2009 / 09 / 23	India	FERTILISER COOPERATIVE	251.00	7,875	ammonia
2009 / 09 / 17	China	DOHIGH TRADING LIMITED	44.14	17,727	Sulphur
2009 / 09 / 17	China	DOHIGH TRADING LIMITED	30.80	3,525	Sulphur

Import

Unit	ship offloading
0	

Enter Date	Saler country	Saler co.	Price (\$/ton)	Amount (ton)	Product name
-				-	-
		-			-
		-			-

Quantity and value of sales (internal & export)

month	1		2		3		4		5		6		7		8		9	
	quantity	value	quantity	value	quantity	value	quantity	value	quantity	value	quantity	value	quantity	value	quantity	value	quantity	value
ammonia	35	5,413	66	11,019	47	11,485	47	12,389	38	8,458	23.7	4,648.0	38.0	7,697.5	38.2	8,237.0	46.2	21,606.7
urea	28	3,835	34	3,715	35	4,008	25	2,862	19	2,095	4.6	590.0	0.1	20.2	13.4	1,404.5	37.6	3,495.6
sulphur	0	0	33	1,698	61	3,113	0	0	33	1,700	78.3	3,925.0	27.4	1,198.2	0.2	70.7	27.4	895.0
sulphuric	5	385	4	244	5	329	4	296	5	675	5.7	371.0	3.9	296.6	5.3	379.7	5.2	363.2
phosphoric	0	0	0	0	0	0	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
D.A.P	0	0	0	0	0	0	0	113	0	191	6.7	25.0	0.0	0.0	0.0	0.0	0.2	85.4
Gas fluid	0	0	0	0	0	0	0	0	0	0	0.0	0.0	0.7	0.0	0.0	0.0	0.0	0.0
sum	68	8,833	137	16,676	148	18,935	76	15,660	95	13,937	112.5	3,480.0	70.1	3,292.5	57.1	10,171.5	70.6	26,446.7

quantity : 1000 tons
value : 1000 \$
1\$ = 9930 Rials

Production report (This month)

numbers in ton

Product name	This month					Low production causes to budget
	Actual production	Sellable	Actual to nominal capacity (%)	Actual to plan (%)	Production ratio to the same month of previous year	
Ammonia 1	26162	79,061.0	87	99	106	
Ammonia 2	22445		75	85	133	101-J compressor and 123-C problem
Ammonia 3	11000		18	25	53	Convertor problem
Sum of ammonia	59607	79,061.0	-	-	-	-
Urea 2	11800	50,889.7	22	29	153	overhaul activity
Sulphuric A	0	0.0	0	0	0	lack of market
Sulphuric B	0	11,388.7	0	0	0	lack of market
Sum of Sulphuric	0	11,388.7	-	-	-	-
Phosphoric	0	101.7	0	0	0	shortage of feed
DAP1	0	10,277.2	0	0	-	shortage of feed
DAP2	0	0.0	0	0	-	shortage of feed
Sum of D.A.P	0	10,277.2	-	-	-	-
Sulphur	34730	106,135.6	75	96	92	overhaul activity in other plants
Gas fluid	210.31	210.3	-	-	-	
SUM	106347.31	258,064.2	31	48	92	

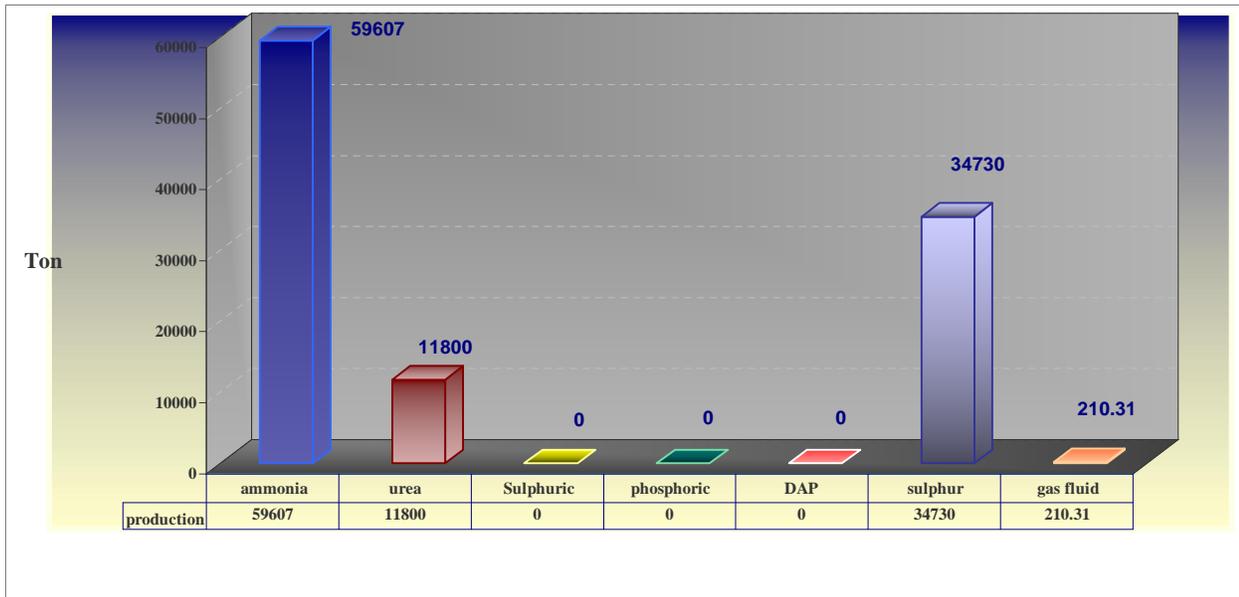
* mark (-) in sales column means production is low or consuming is up

Production report (From beginning of 2009)

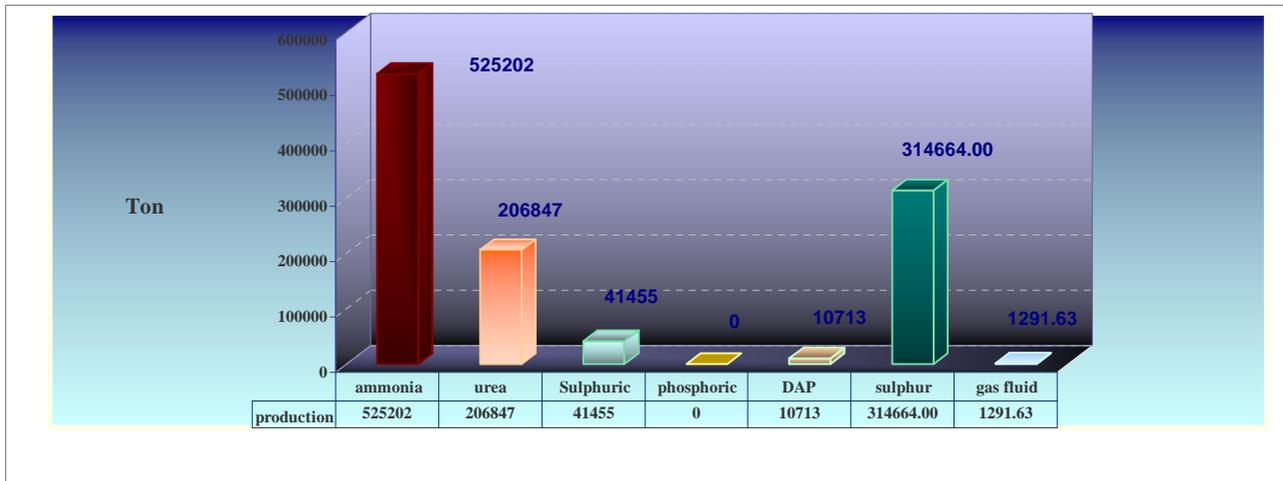
numbers in ton

Product name	Yearly nominal capacity	Yearly plan	From beginning of 2009				
			Actual production	Sellable	Actual to nominal capacity (%)	Actual to plan (%)	Production ratio to the same month of previous year
Ammonia 1	330000	290000	238174	410035.97	88	103	149
Ammonia 2	330000	290000	148274		55	71	75
Ammonia 3	676500	475000	138754		25	41	-
Sum of Ammonia	1336500	1055000	525202	410035.97	-	-	-
Urea 2	594000	450000	206846.58	209069.96	43	64	96
Sulphuric A	313500	170000	41455	0.00	16	34	58
Sulphuric B	313500	170000	0	54428.22	0	0	0
Sum of Sulphuric	627000	340000	41455	54428.22	-	-	-
phosphoric	255000	0	0	337.39	0	0	0
DAP1	210000	0	0	10745.92	0	0	0
DAP2	240000	180000	10713	0.00	5	9	0
Sum of D.A.P	450000	180000	10713	10745.92	-	-	-
Sulphur	508000	400000	314664	338979.39	76	95	89
Gas fluid	-	-	1291.63	1291.63	-	-	-
SUM	3770500	2425000	1100172.2	1024888	36	61	85

Production curve (This month)

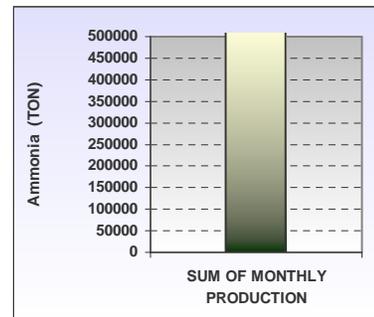
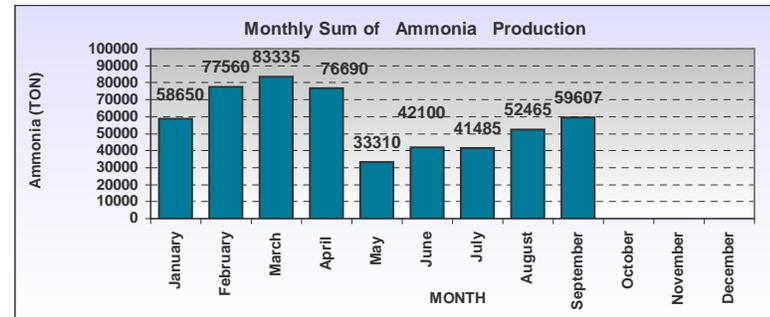
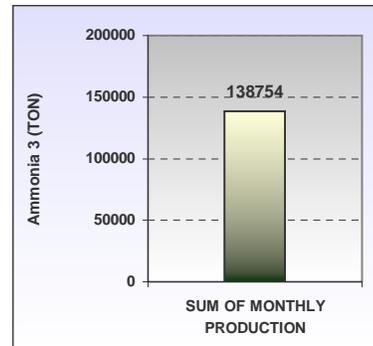
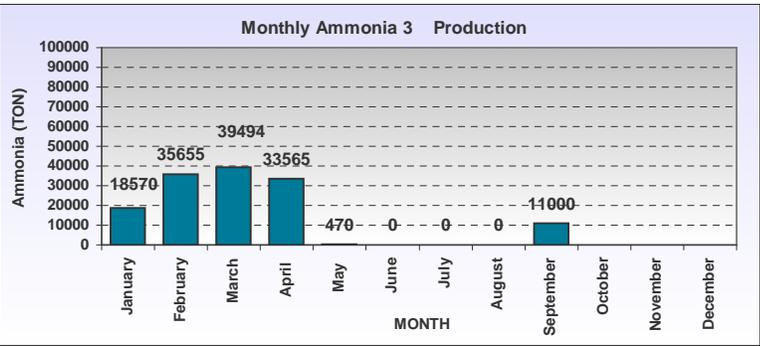
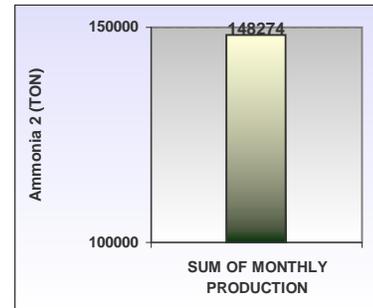
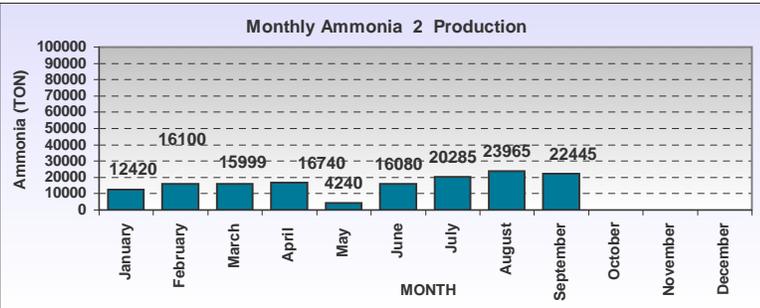
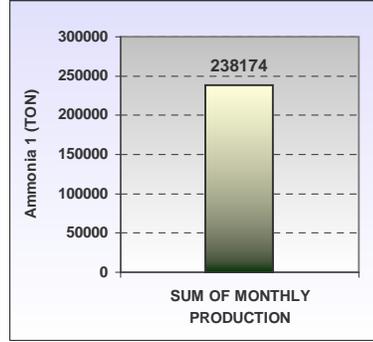
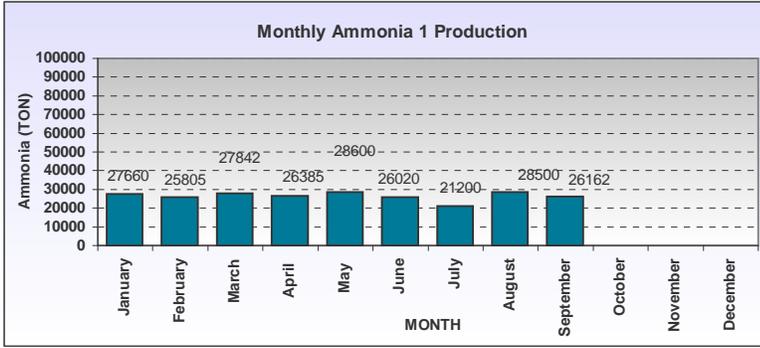


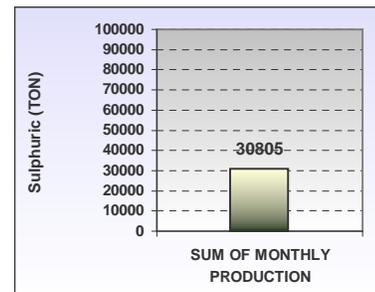
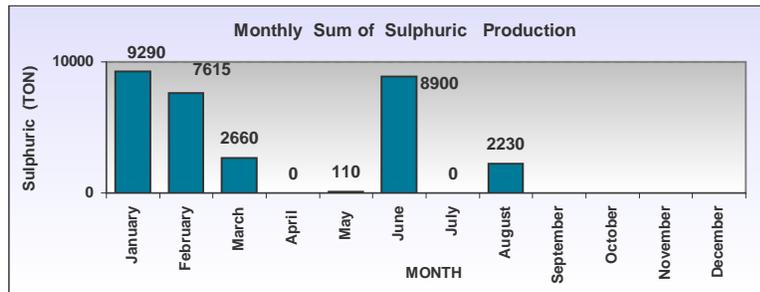
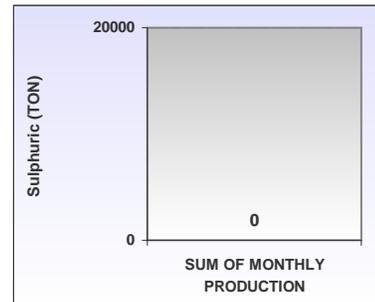
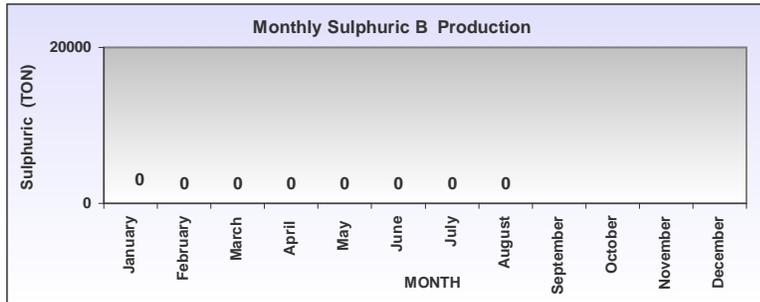
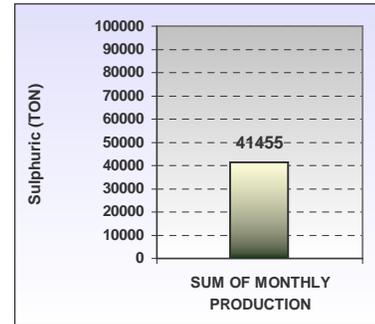
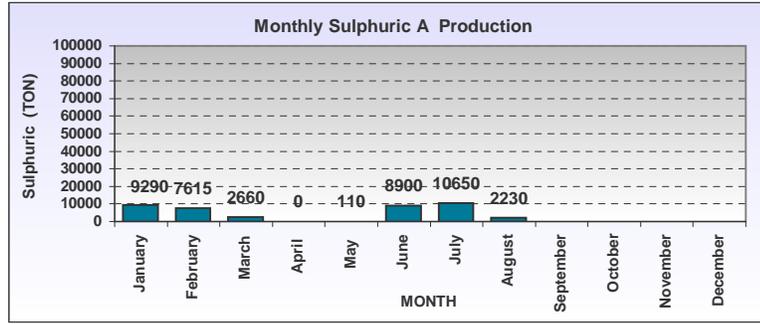
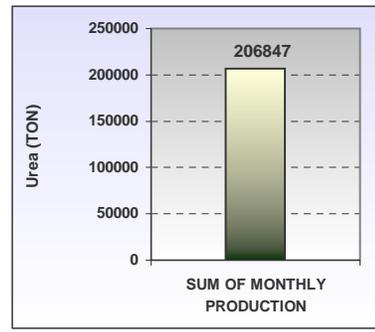
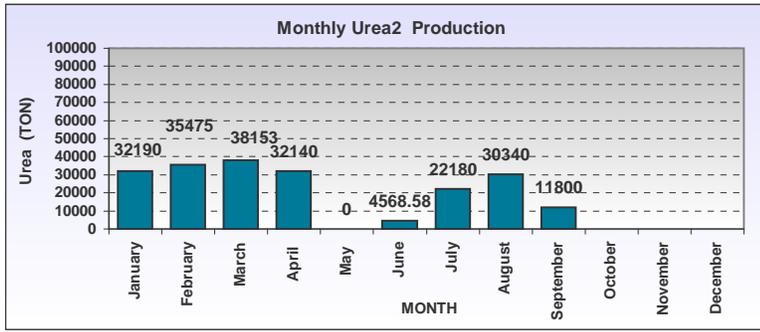
Production curve (From beginning of 2009)

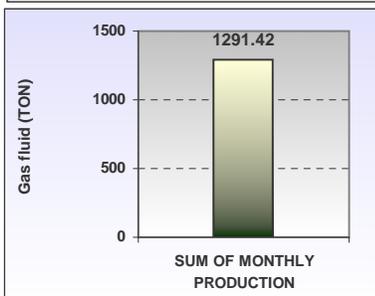
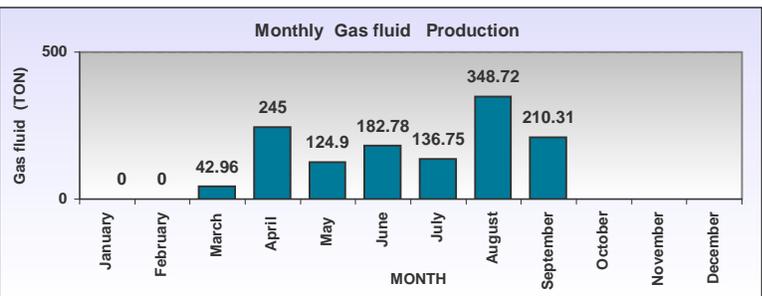
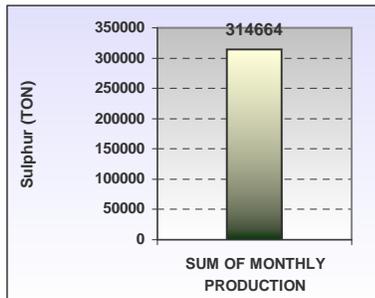
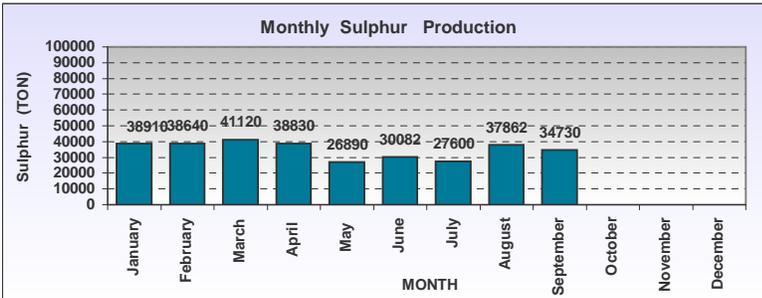
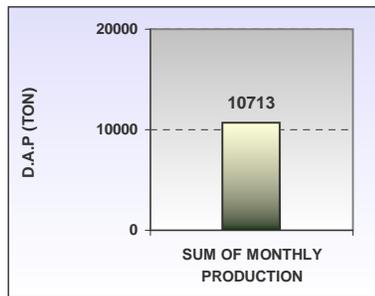
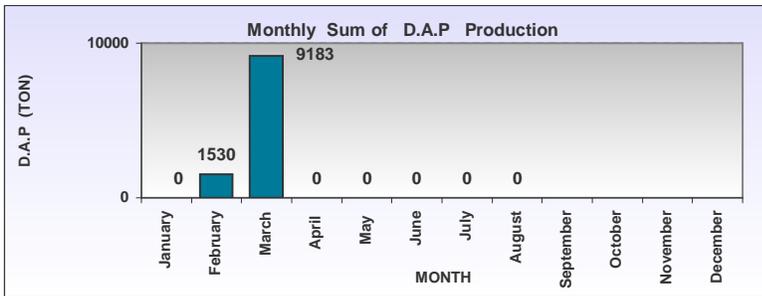
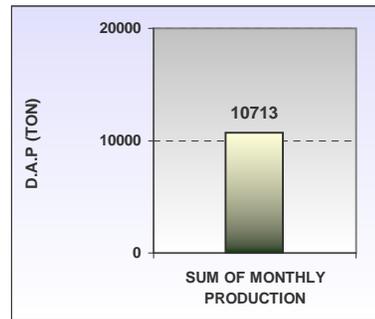
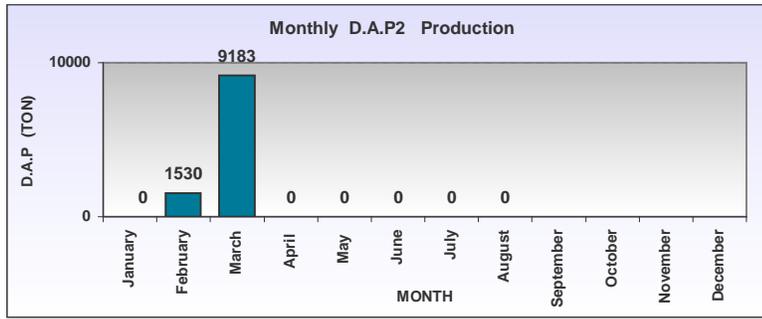


Total productions From beginning of 2009 is : 1,100,172 tons

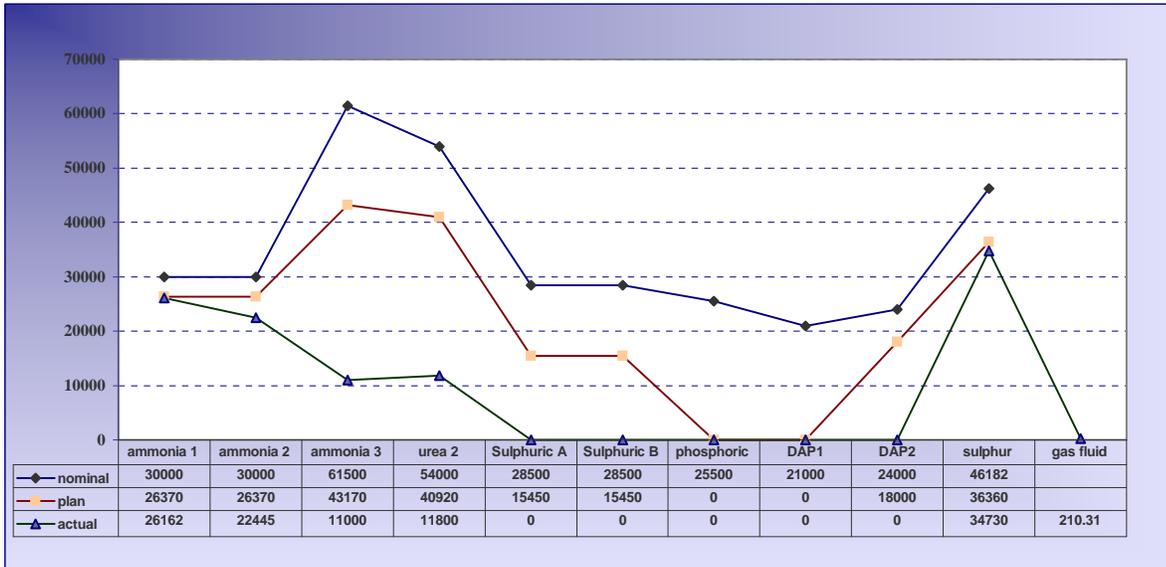
Plants Production Charts



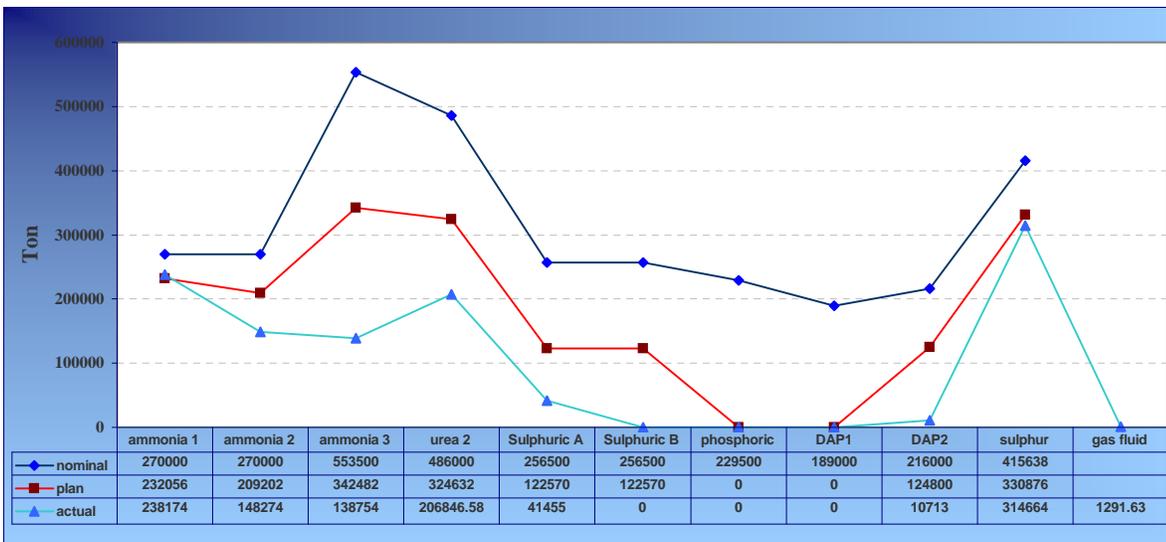




**Comparison of actual ,planned and nominal production
(This month)**



**Comparison of actual ,planned and nominal production
(From beginning of 2009)**



**Shutdown days
(This month)**

Product name	Month	Shutdown days							
		January	February	March	April	May	June	July	August
ammonia 1		0	0	0	0	0	1	8	0
ammonia 2		6	0	2	0	23	4	0	0
ammonia 3		12	0	1	5	17	0	0	0
urea 2		4	0	0	3	28	0	0	0
Sulphuric acid A		1	1	22	11	0	0	0	0
Sulphuric acid B		31	4	0	0	0	0	0	0
phosphoric acid		31	28	0	1	0	0	0	0
DAP1		31	28	0	1	0	0	0	0
DAP2		31	23	0	6	0	0	0	0
sulphur		0	0	0	0	0	0	0	0

Product name	Shutdown days				Total S/D days	S/D & nonworking days
	September	October	November	December		
ammonia 1	0	0	0	0	0	9
ammonia 2	0	0	0	0	16	51
ammonia 3	0	0	0	0	122	157
urea 2	0	0	0	0	54	89
Sulphuric acid A	0	0	0	0	102	137
Sulphuric acid B	0	0	0	0	238	273
phosphoric acid	0	0	0	0	182	242
DAP1	0	0	0	0	182	242
DAP2	0	0	0	0	177	237
sulphur	0	0	0	0	0	0

Consumption of feed & fuel gas and utility services

(This month)

Description		Measurement unit	This month		
			Budget plan	Consumed	Consumed to plan (%)
Sour gas received from Masjed Soleiman	Feed	MCM	41.99	39.14	93.0
	Fuel	MCM	65.68	55.76	85.0
Gas received from N.G.L	Feed	MCM	0.00	0.00	0.0
	Fuel	MCM	46.87	47.95	18.0
Hydrogen	Feed	TON	8292.94	1481.59	46.9
Electricity	Produced in complex	MVH	15927.00	13862.00	87.0
	Power network	MVH	7636.00	6657.00	0.0
Raw water		1000 m3	1500.00	1103.00	74.0
Steam		1000 ton	188.00	170.50	91.0
Gas oil		liter	0.00	0.00	0.0

Consumption of feeds

Product name	Feed name	Measurement unit	This month		
			Plan	Consumed	Consumed to plan (%)
Ammonia 1	natural gas	MCM	18.70	18.50	98.9
Ammonia 2	natural gas	MCM	18.70	15.90	85.0
Ammonia 3	natural gas	MCM	16.62	4.24	25.5
	hydrogen	ton	5814.57	1481.59	25.5
Urea 2	ammonia	ton	26598.00	7670.00	28.8
Sulphuric acid A	sulphur	ton	5253.00	0.00	0.0
Sulphuric acid B	sulphur	ton	5253.00	0.00	0.0
Phosphoric acid	phosphate rock	ton	0.00	0.00	0.0
	Sulphuric acid	ton	0.00	0.00	0.0
DAP1	ammonia	ton	0.00	0.00	0.0
	phosphoric acid	ton	0.00	0.00	0.0
	Sulphuric acid	ton	0.00	0.00	0.0
DAP2	ammonia	ton	4860.00	0.00	0.0
	phosphoric acid	ton	9180.00	0.00	0.0
	Sulphuric acid	ton	360.00	0.00	0.0
Sulphur	acid gas	MCM	41.18	39.34	95.5

Utility production

Description	Measurement unit	Yearly capacity production	This month			From beginning of 2009		
			Production capacity	Actual production	Actual to capacity	Production capacity	Actual production	Actual to capacity
Complex electricity	MWH	175200	15927	13862	87	143343	118017	82
Power network electricity		84000	7636	6657	87	68724	66429	97
Emergency electricity		0	0	0	0	0	0	0
Total		259200	23563	20519	87	212067	184446	87
Steam	1000TON	2070	188	171	91	1692	1805	107
Raw water		0	0	0	0	0	0	0
Chemical water		0	0	0	0	0	0	0
DM water	1000M3	3500	318	257	81	2864	2197	77
Unization of Compressed air		0	0	0	0	0	0	0
		0	0	0	0	0	0	0
		0	0	0	0	0	0	0

Quantitative report of inspected products

Row	Product name	Loading in month	Export(ton)	Import(ton)	Number of tanker ,ship or bag
1	ammonia	0	46247	0	3ships loaded & Exported
2	Sulphuric acid	4429	0	0	204 tankers loaded
3	phosphoric acid of IRAN PHOSPHATE	1769	0	0	77 tankers loaded
4	phosphoric acid Of PCC	80	0	9163	4 tankersand 1 ship loaded
5	phosphoric acid Of PCC	0.02	0	0	etc.
6	urea	31556	0	0	633180 Urea bags loaded
7	D.A.P	327	0	0	3400 bags and 7 trucks OFF SPEC loaded
8	sulphur	120	21251	0	6 trucks and 1 ship loaded
9	gas fluids	211	0	0	10 tankers loaded
10	phosphate rock	0	0	0	

Shut down analysis & production decrease report

Plant name	numbers in percentage							
	Machinery	Instrument	Static	Electrical	Cutting off hydrogen	Cutting off electricity, steam and sea water	Filling vessels	Catalyst
Ammonia 1	2	0	0	0	0	0	0	0
Ammonia 2	7	0	6	0	0	0	0	0
Ammonia 3	0	4	38	0	0	0	0	0
Urea 1	0	0	0	0	0	0	0	0
urea2	0	0	0	0	0	0	64	0
Sulphuric acid A	0	0	0	0	0	0	171	0
Sulphuric acid B	0	0	0	0	0	0	0	0
Sulphur granulator A	0	0	0	0	0	0	0	0
Sulphur granulator B	0	0	0	0	0	0	0	0
Phosphoric acid	0	0	0	0	0	0	0	0
DAP1	0	0	0	0	0	0	0	0
DAP2	13	10	99	0	0	0	293	0
Total	22	15	143	0	0	0	528	0

Plant name	Grade changing	Feed stopped	Leakage and tube breakage	Process	design	Plugged and cleaning	Lack of chemical	Other cases
Ammonia 1	0	0	0	0	0	0	0	0
Ammonia 2	0	0	0	0	0	0	0	0
Ammonia 3	0	0	0	0	0	0	0	0
Urea 1	0	0	0	0	0	0	0	0
Urea 2	0	0	0	0	0	0	0	0
Sulphuric acid A	0	0	0	0	0	0	0	0
Sulphuric acid B	0	0	0	0	0	0	0	0
Sulphur granulator A	0	0	0	0	0	0	0	0
Phosphoric acid	0	0	0	0	0	0	0	0
DAP1	0	0	0	0	0	0	0	0
DAP2	0	531	0	0	0	0	0	0
Sum	0	676	0	0	0	0	0	0

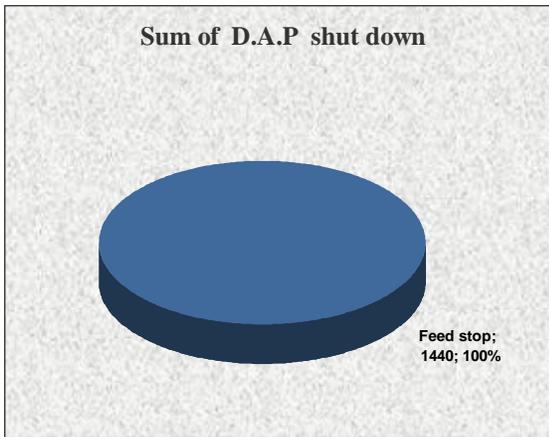
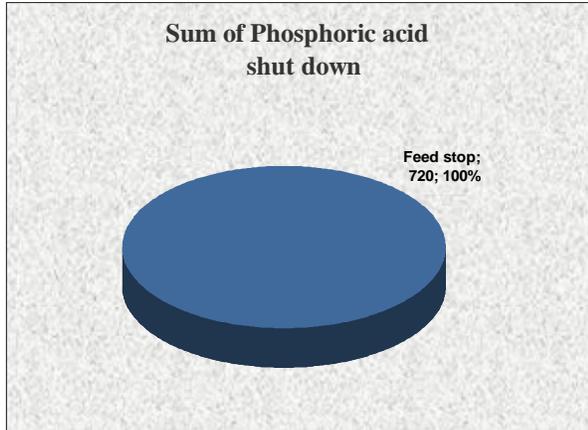
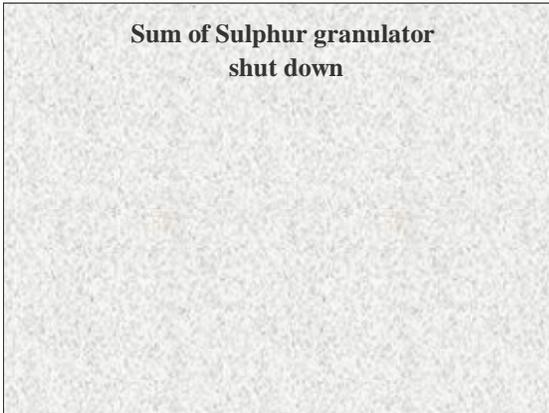
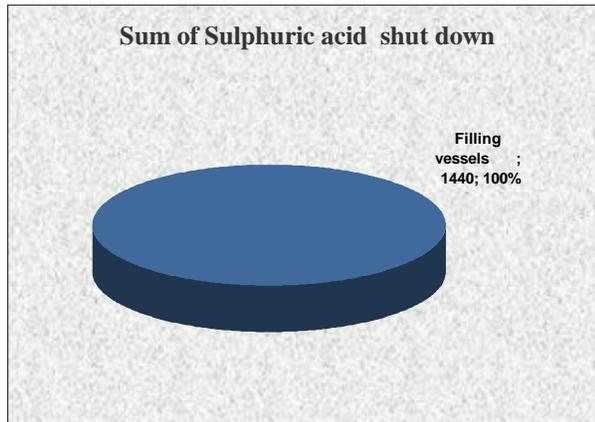
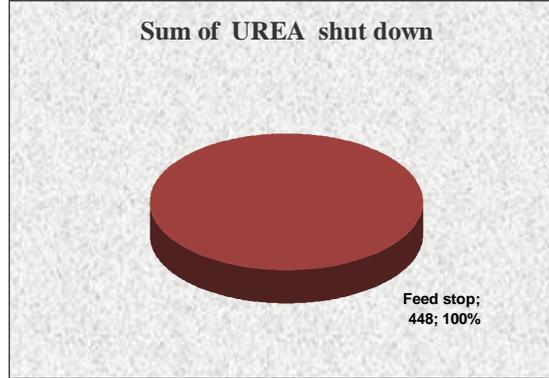
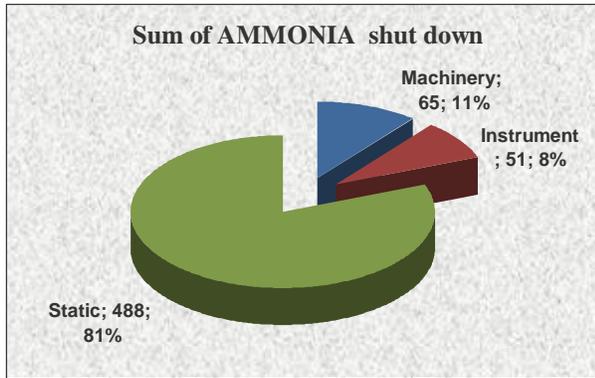
Monthly Shut down analysis & production decrease report

numbers in hours

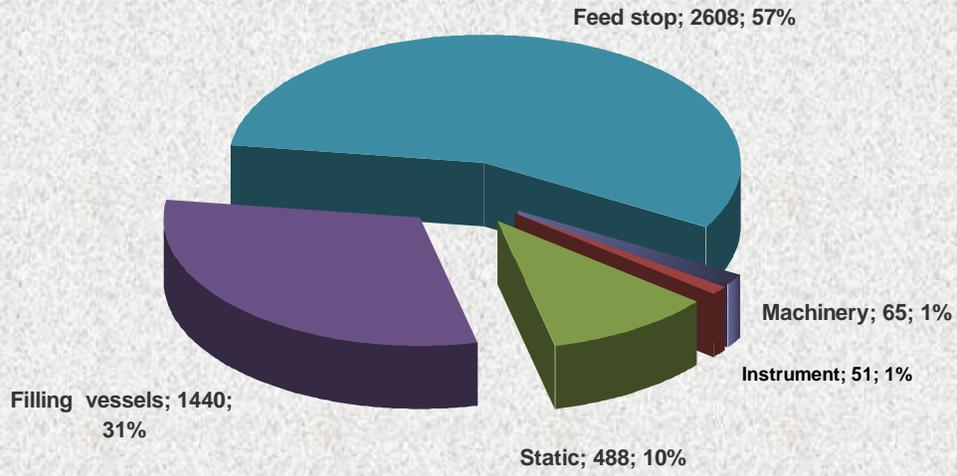
Plant name	Machinery	Instrument	Static	Electrical	Cutting off hydrogen	Cutting off electricity, steam and sea water	Filling vessels	Catalyst
Ammonia 1	17	0	0	0	0	0	0	0
Ammonia 2	48	0	45	0	0	0	0	0
Ammonia 3	0	51	443	0	0	0	0	0
Sum of ammonia	65	51	488	0	0	0	0	0
Urea 2	0	0	0	0	0	0	0	0
Sulphuric acid A	0	0	0	0	0	0	720	0
Sulphuric acid B	0	0	0	0	0	0	720	0
Sum of Sulphuric acid	0	0	0	0	0	0	1440	
Sulphur granulator A	0	0	0	0	0	0	0	0
Sulphur granulator B	0	0	0	0	0	0	0	0
Sum of sulphur	0	0	0	0	0	0	0	0
Phosphoric acid	0	0	0	0	0	0	0	0
DAP1	0	0	0	0	0	0	0	0
DAP2	0	0	0	0	0	0	0	0
Sum DAP	0	0	0	0	0	0	0	0
Sum	65	51	488	0	0	0	1440	0

Plant name	Grade changing	Feed stop	Leakage and tube breakag	Process	design	Plugged and cleaning	Lack of chemical	Other cases
Ammonia 1	0	0	0	0	0	0	0	0
Ammonia 2	0	0	0	0	0	0	0	0
Ammonia 3	0	0	0	0	0	0	0	0
Sum of ammonia	0	0	0	0	0	0	0	0
Urea 2	0	448	0	0	0	0	0	0
Sulphuric acid A	0	0	0	0	0	0	0	0
Sulphuric acid B	0	0	0	0	0	0	0	0
Sum of Sulphuric acid	0	0	0	0	0	0	0	
Sulphur granulator A	0	0	0	0	0	0	0	0
Sulphur granulator B	0	0	0	0	0	0	0	0
Sum of sulphur	0	0	0	0	0	0	0	0
Phosphoric acid	0	720	0	0	0	0	0	0
DAP1	0	720	0	0	0	0	0	0
DAP2	0	720	0	0	0	0	0	0
Sum of DAP	0	1440	0	0	0	0	0	0
SUM	0	2608	0	0	0	0	0	0

Shut down analysis Charts



Sum of RAZI shut down



Qualitative report of inspected products

Ammonia Audit Results

Row	Control index	Acceptance index	Average	Weight	Mark
1	NH3 content(wt%)	min 99.9	5	0.4	2
2	H2O	max 0.1	5	0.2	0.96
3	OIL	max 5ppm	5	0.3	1.5
4	N2 (wt%)	min 82	5	0.1	0.5
SUM of marks					4.96

Urea Audit Results

Row	Control index	Acceptance index	Average	Weight	Mark
1	N2 content(wt%)	46.1-46.3	-	-	-
2	MOISTURE (wt%)	max 0.7	5	0.14	0.7
3	SIZE	min 90% (1-2.4)pr min90% (2-4)gr	1	0.43	0.43
4	BIURET	MAX 1.2	5	0.43	2.15
SUM of marks					4.37

Sulphur Audit Results

Row	Control index	Acceptance index	Average	Weight	Mark
1	PURITY (wt%)	min 99.5	4	0.4	1.5
2	PARTICLE SIZE	min 90% 2-7 mm	4	0.3	1.3275
3	ASH (PPM)	max 0.05	5	0.2	1
4	H2O (wt%)	max 0.5	5	0.1	0.5
SUM of marks					4.3275

Phosphoric Acid Audit Results

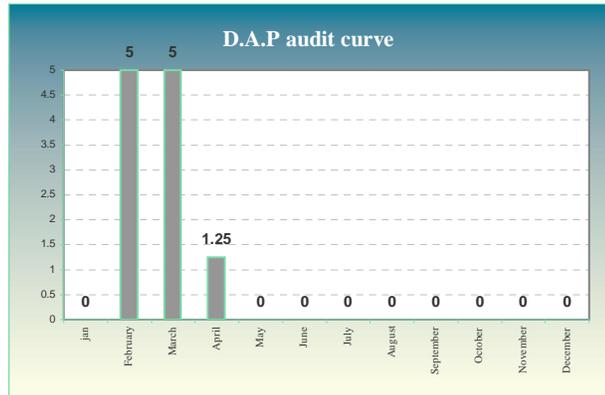
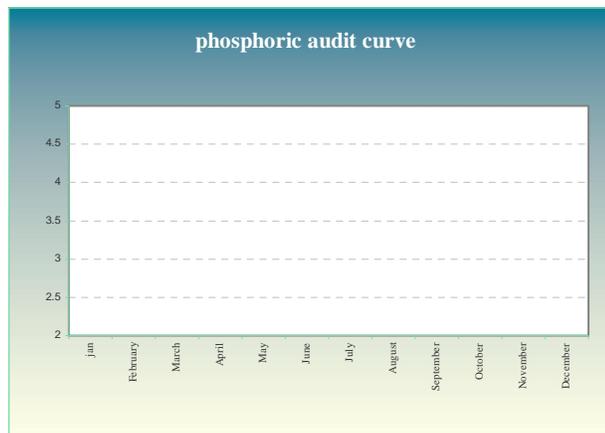
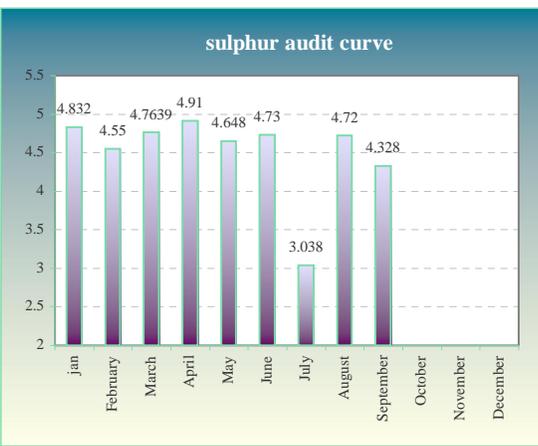
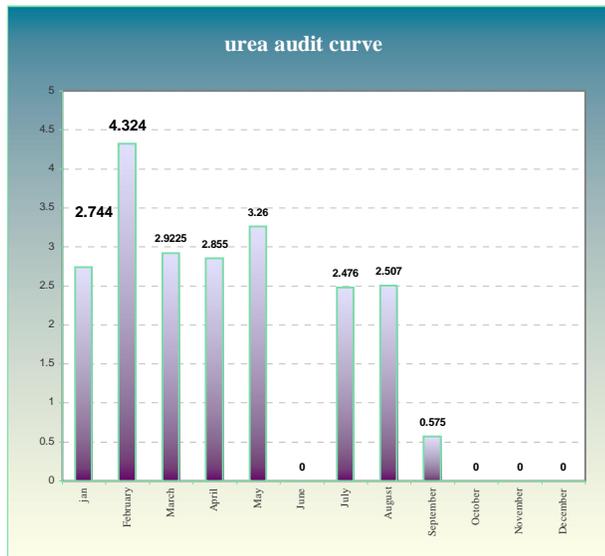
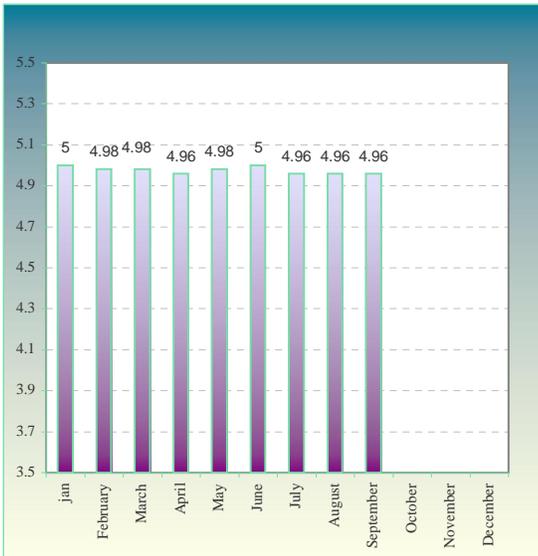
Row	Control index	Acceptance index	Average	Weight	Mark
1	P2O5 (wt%)	48- 54	0	0.5	0
2	SO4 (wt%)	1.8- 4	0	0.3	0
3	SOLID (wt%)	1- 5	0	0.2	0
SUM of marks					0

Sulphuric Acid Audit Results

Row	Control index	Acceptance index	Average	Weight	Mark
1	PURITY (wt%)	min 98	4	0.6	2.235
2	Fe (ppm)	max 35	2	0.2	0.3576
3	TURBIDITY	max 100NTU	0	0.2	0.05
SUM of marks					2.6426

D.A.P Audit Results

Row	Control index	Acceptance index	Average	Weight	Mark
1	P2O5 (wt%)	44- 48	0	0.35	0
2	N2 (wt%)	18- 19.5	0	0.3	0
3	H2O (wt%)	max 1.5	0	0.2	0
4	PARTICLE SIZE	max 85% (1- 4 mm)	0	0.15	0
SUM of marks					0



Profit and loss statement in September

Description	This month	From From beginning of 2009
Net sale	162733	1196189
Transport cost	0	0
Return after sale	0	0
Net sale	162733	1196189
Difference of the consumed currency for raw materials	0	0
Subtracted:		0
Cost price for the sold good	89232	780749
Gross profit	73501	415440
Subtracted:	0	0
Sale and distribution expenses	994	28060
Sale,administrative and general expenses	16610	149490
Operational profit	55897	237890
Subtracted:	0	0
Financial expenses	7351	66159
Net other non - operational incomes (expenses)	-5615	-50536
Net other operational incomes (expenses)	25901	233111
Net profit	28260	-10844

Numbers: million Rials

Cost price detail factors in September

Product name	Sulphur	Ammonia	Ammonia 3	Urea	Phosphoric acid	DAP	Sulphuric acid	Total
Actual production	35	49	11	12	0	0	0	106
Variable cost	8,854,867	18,986,574	4,637,225	12,370,571	0	0	182,605	45,031,842
Salary	340,242	1,462,502	511,257	1,444,963	67,609	68,976	445,737	4,341,286
Semi variable and semi constant costs	4,987,564	23,899,864	4,988,897	8,264,916	3,416,302	5,978,473	291,329	51,827,345
Constant cost	1,362,240	6,851,317	17,742,982	1,711,860	81,568	2,226,000	380,319	30,356,286
Extra cost	5,985,462	7,401,895	-15,223,488	-3,950,082	-2,753,468	-2,888,496	230,602	-11,197,575
Total cost	21,530,375	58,602,152	12,656,873	19,842,228	0	0	0	112,631,628
Actual cost price (ton / rial)	619,936	1,205,632	1,150,625	1,681,545	0	0	0	-
Budget cost price	616,486	1,159,587	1,159,587	1,672,723	4,896,472	5,996,082	666,022	-
Sale price	Export	416,000	2,491,000	2,491,000	0	0	0	-
	internal	0	0	0	1,100,000	0	592,000	-

Numbers: 1000 Rials
Quantity : ton

Comparison between production ,asset and sale in September

	Product name	Sulphur	Ammonia	Urea	Phosphoric acid	DAP	Sulphuric acid	Total
report of month	first of month asset	71	28	39	0	11	11	160
	production	35	60	12	0	0	0	106
	purchase	0	0	0	0	0	0	0
	Total sale (internal - export-waste)	21	46	32	0	0	5	105
	plant intertnal consumption	0	8	0	0	0	0	9
	wastes	0	0	0	0	0	0	0
Monthly asset		84	33	19	0	11	6	153
From beginning of 2009	asset of raw material in 1first january	38	22	2	0	0	13	75
	production	315	525	207	0	11	41	1,099
	purchase	0	0	0	0	0	0	0
	Total sale (internal - export-waste)	254	379	190	0	1	43	866
	plant intertnal consumption	15	136	0	0	0	5	156
	wastes	0	0	0	0	0	0	0

Numbers: 1000 tons

**Sold products cost price and comparison with budget
From beginning of 2009**

Description	Report of this month			From beginning of 2009		
	Budget	Actual	Contradiction Percentage	Budget	Actual	Contradiction Percentage
Asset of raw material From the beginning of period	0	1,065	0	0	0	0
Net purchase during the period	100,047	2,208	98	900,424	75,518	92
Raw material for consumption	100,047	3,273	97	900,424	75,518	92
Subtracted:	0	0	0	0	0	0
Asset of raw material in the end of period	0	1,065	0	0	1,065	0
Raw material consumed	100,047	2,208	98	900,424	74,453	92
Direct salary	8,290	8,078	3	74,612	72,705	3
Slag of production	141,233	98,670	30	1,271,096	968,048	24
Subtracted:	0	0	0	0	0	0
No attractive cost	0	25,901	0	0	233,111	0
Cost price of production	249,570	83,055	67	2,246,131	882,095	61
Added:	0	0	0	0	0	0
Asset of making material From the beginning of period	0	0	0	0	0	0
Subtracted:	0	0	0	0	0	0
Asset of making material in the end of period	0	0	0	0	0	0
Manufactured products cost price	249,570	83,055	67	2,246,131	882,095	61
Added:	0	0	0	0	0	0
Asset of manufactured products From the beginning of period	96,957	148,845	-54	96,957	41,322	57
Products cost price for sale	346,527	231,900	33	2,343,088	923,417	61
Imported phosphoric acid for sale	0	0	0	0	0	0
Urea and ammonia purchased for sale	0	0	0	0	0	0
Subtracted:	0	0	0	0	0	0
Wastes	0	0	0	0	0	0
Manufactured products asset in the end of period	96,957	142,668	-47	96,957	142,668	-47
Sold products cost price	249,570	89,232	64	2,246,131	780,749	65

Numbers: million Rials

Internal Net sale in September

Sold By	Products name	Monthly Sale					Sold From beginning of 2009		Sale ratio
		internal sale					internal sale		internal
		Plan		Actual		Performance ratio			
		quantity	value	quantity	value	quantity	quantity	value	Rial/ton
IPCC	Sulphur	0.7	576	0.1	48	(92)	0.0	0	0
	Ammonia	0.6	1,130	0.0	0	(100)	0.0	0	0
	Urea	37.5	61,500	31.6	34,711	(44)	189.7	208,824	1,100,000
	Phosphoric acid	0.0	0	0.0	0	0	0.0	0	0
	Di-ammonium Phosphate	15.0	105,000	0.2	848	(99)	0.6	3,191	0
	Sulphuric Acid	27.4	23,311	5.2	3,089	(84)	43.4	22,266	592,000
	Total	81.2	191,517	37	38,696	-80	234	234,282	0.0
RAZI	Sulphuric acid	0.0	0.0	0.0	577	0	0.0	4,595	0.0
	Di-ammonium phosphate	0.0	0.0	0.0	0.0	0	0.0	0.0	0.0
	Ammonia	0.0	0.0	0.0	0.0	0	0.0	0.0	0.0
	Total	0.0	0.0	0.0	577	0.0	0.0	4595	0.0
	Agricultural urea Subtraction	0	0	0	0	0	0	0	0
Total		81.2	191,517	37.1	39,273.	(80)	233.8	238877	0.0

quantity :1000 Tons
sale value: million rials

Export performance in this month

Sold By	Products name	Monthly sale					soled From beginning of 2009		Sale ratio of export (Rial / ton)
		internal sale					Export		
		Plan		performance		Performance ratio to bughet			
		quantity	value	quantity	value	quantity	quantity	value	
IPCC	Sulphur	23.0	19,444	21.3	8,848	(54)	253.8	128,358	416,000
	Ammonia	58.9	127,432	46.2	115,189	(10)	378.6	828,955	2,491,000
	Urea	0.0	0	0.0	0	0	0.0	0	0
	Phosphoric	0.0	0	0.0	0	0	0.0	0	0
	D.A.P	0.0	0	0.0	0	0	0.0	0	0
	Sulphuric	0.0	0	0.0	0	0	0.0	0	0
	Total	81.9	146,876	67	124,037	-16	632	957,313	0.0
Razi	Sulphuric	0.0	0.0	0.0	0	0	0.0	0	0.0
	D.A.P	0.0	0.0	0.0	0.0	0	0.0	0.0	0.0
	Ammonia	0.0	0.0	0.0	0.0	0	0.0	0.0	0.0
	Total	0.0	0.0	0.0	0	0.0	0.0	0	0.0
	agricultural urea Subtraction	0	0	0	0	0	0	0	0
Total		81.9	146,876	67.5	124,037.	(16)	632.4	957313	0.0

quantity :1000 tons

Cost price of products (Rial per Ton) in this month

month	product name	Sulphur	Ammonia	Ammonia 3	Urea	Phosphoric acid	DAP	Sulphuric acid
January		622,592	1,184,201	1,420,247	1,401,364	0	0	579,810
February		622,898	1,175,167	1,395,160	1,392,283	0	5,467,200	599,369
March		620,238	1,166,406	1,345,394	1,386,037	0	5,517,360	598,414
April		569,256	1,120,844	1,204,409	1,229,475	0	0	0
May		650,956	1,264,811	0	0	0	0	0
June		624,101	133,923	0	1,723,645	0	0	0
July		524,631	1,115,266	0	1,415,574	0	0	707,098
August		532,961	1,116,976	0	1,430,370	0	0	686,364
September		619,936	1,205,632	1,150,625	1,681,545	0	0	0
October		0	0	0	0	0	0	0
November		0	0	0	0	0	0	0
December		0	0	0	0	0	0	0

Numbers: Rials

Brief report of revenue in September

Revenues in similar period of last year		Description	Report of this month						
			Quantity		Ratio		Sales value		Contradiction percentage
			Budget	Actual	Budget	Actual	Budget	Actual	
Inside the country:	0	Ammonia	0.6	0.0	2,054	0	1,130	0.0	-100
	16538	Urea	37.5	31.6	1,640	1,100	61,500	34,711.2	-44
	0	D.A.P	15.0	0.2	7,000	0	105,000	847.6	-99
	8841	Sulphuric acid	27.4	5.2	850	592	23,311	3,089.4	-87
	0	Phosphoric acid	0.0	0.0	0	0	0	0.0	0
	0	Sulphur	0.7	0.1	804	0	576	47.9	-92
	0	Modification of currency	0.0	0.0	0	0	0	0.0	0
	25,379.0	Total domestic sale	81.2	37.1	-	-	191,516.9	38,696.0	-80
Export :	199,182.	Sulphur	23.0	21.3	846	416	19,444	8,847.7	-54
	559,758	Ammonia	58.9	46	2,162	2,491	127,432	115,189.2	-10
	0.	Urea	0.0	0.0	0	0	0	0.0	0
	0	Sulphuric acid	0.0	0.0	850	0	0	0.0	0
	0	Modification of currency	0	0	0	0	0	0	0
758,940	Total export sale	81.9	67.5	-	-	146875.8	124,037	-16	
0	Agricultural urea Subtraction	0.0	0.0	0	0	0	0	0	
0	transport cost	0.0	0	0	0	0	0	0	
784319	Total export sale(dollar)	163.1	104.6	-	-	338392.8	162733	-52	

sale rate: Ton /Rials
 quantity : 1000Ton
 sale value: Million Rials

Brief report of revenues From beginning of 2009 comparison with 2009 budget

Revenues in similar period of last year		Description	Report of this Month				
			Quantity		Sales value		Contradiction percentage
			Budget	Actual	Budget	Actual	
Inside the country:	0	Ammonia	5.0	0.0	10,167	0	-100
	16538	Urea	337.5	189.7	553,500	208,824	-62
	0	D.A.P	135.0	0.6	945,000	3,191	-100
	8841	Sulphuric acid	246.8	43.4	209,801	26,861	-87
	0	Phosphoric	0.0	0.0	0	0	0
	0	Sulphur	6.5	0.0	5,184	0	-100
	0	Modification of currency	0.0	0.0	0	0	0
	25,379.0	Total domestic sale	730.7	233.8	1,723,652.3	238,876.5	-86
Export :	199,182.	Sulphur	206.9	253.8	174,995	128,358	-27
	559,758	Ammonia	530.5	379	1,146,887	828,955	-28
	0.	Urea	0.0	0.0	0	0	0
	0	Sulphuric acid	0.0	0.0	0	0	0
	0	Modification of currency	0	0	0	0	0
758,940	Total export sale	737.3	632.4	1321882.5	957312.8	-28	
0	Agricultural urea	0.0	0.0	0	0	0	
0	Subtraction transport cost	0.0	0	0	0	0	
784319	Total export sale	1,468.1	866.2	3045534.8	1196189	-61	

sale rate: Ton /Rials

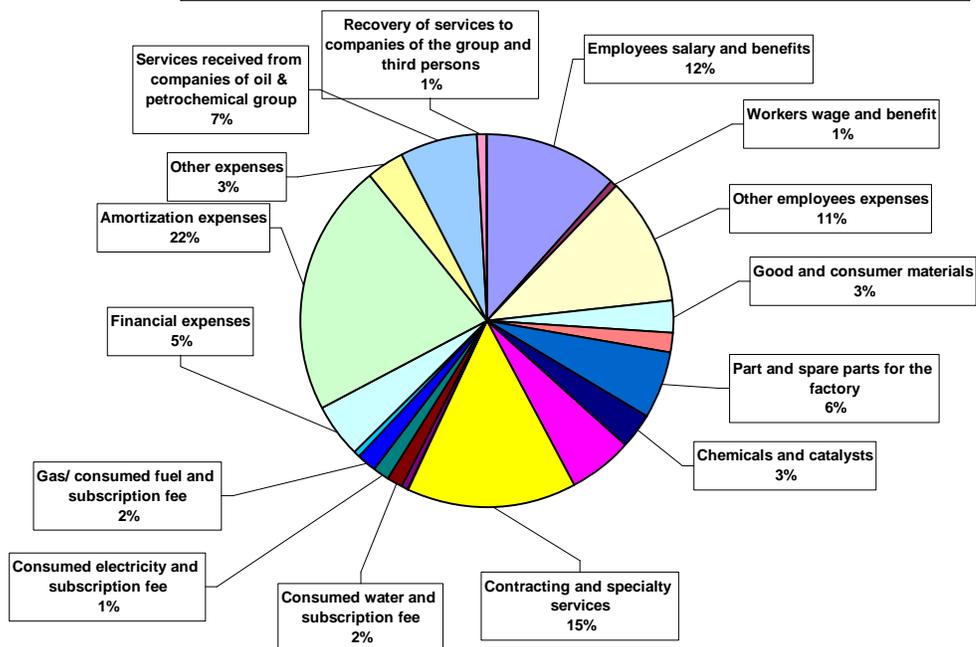
quantity : 1000Ton

sale value: Million Rials

Brief report of expenses From beginning of 2009 comparison with 2009 budget

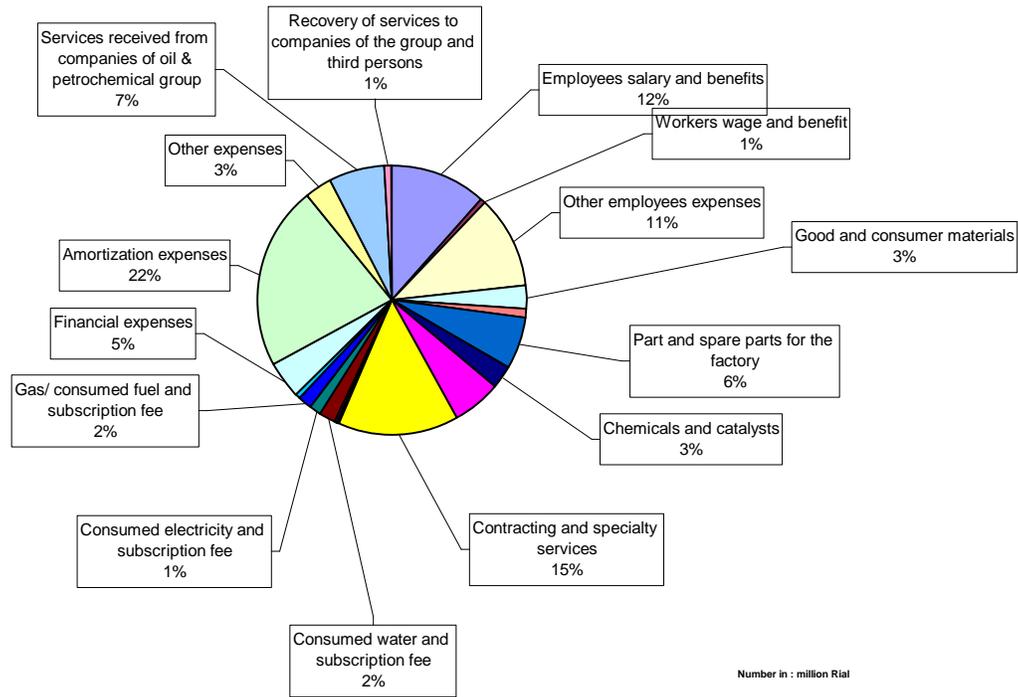
		Numbers: million Rials					
Expense in similar period of last year	Description	Report of this month			From beginning of 2009		
		Actual	Budget	Contradiction percentage	Actual	Budget	Contradiction percentage
17,592	Employees salary and benefits	18,295	19,039	4	164,658	171,353	4
588	Workers wage and benefit	948	869	(9)	8,529	7,823	(9)
10,296	Other employees expenses	17,649	16,991	(4)	158,840	152,918	(4)
2,437	Good and consumer materials	4,141	5,605	26	37,271	50,448	26
98	Safety and fire fighting tools	149	427	65	1,337	3,845	65
1,110	Packing expenses	2,461	3,924	37	14,755	35,315	58
8,836	Part and spare parts for the factory	9,437	10,482	10	84,929	94,335	10
123	Other spare parts	70	78	10	627	698	10
3,751	Chemicals and catalysts	4,469	4,884	8	40,219	43,954	8
2,726	Primary materials / foods	9,043	100,047	91	81,388	900,424	91
25,987	Contracting and specialty services	22,970	22,500	(2)	206,727	202,500	(2)
1,565	Commission for technical administrative and financial services petrochemical	325	677	52	2,392	6,091	61
3,834	Commission for commercial sale of petrochemical services	669	750	11	5,121	6,752	24
2,573	Consumed water and subscription fee	2,373	2,429	2	26,954	21,860	(23)
3,052	Consumed electricity and subscription fee	2,101	5,821	64	18,907	52,387	64
2,870	Gas/ consumed fuel and subscription fee	2,734	23,691	88	24,606	213,217	88
765	Insurance for installations/events/ vehicles,etc	657	953	31	5,910	8,573	31
14,674	Financial expenses	7,351	3,948	0	66,159	35,529	0
31,177	Amortization expenses	34,765	36,107	4	312,885	324,959	4
3,538	Other expenses	5,267	5,556	5	47,403	50,003	5
11,786	Services received from companies of oil & petrochemical group	10,372	11,667	11	93,346	105,000	11
(1,533)	Recovery of services to companies of the group and third persons	(1,365)	(1,644)	17	(12,281)	(14,799)	17
0	Imported phosphoric acid	0	0	0	0	0	0
147,845	Total	154,881	274,798	522	1,390,682	2,473,182	540

Expenses Report of this month



Number in : million Rial

Expenses Report From beginning of 2009



Store operation & procurement

A) Local Purchasing

The local purchasing conducted based on the material type

Row	Material Type	No. of Indents	No. of purchased Items	Value (Rials)
1	Chemicals	3	3	157,042,122
2	General Items	58	153	3,325,506,488
3	& Spare parts Mechanical	16	29	1,381,779,354
4	& Electrical Instruments	15	27	197,497,900
Total		92	212	5,061,825,864

B) Foreign Purchasing

Row	Material Type	No. of Indents	No. of Items	Value (Euro)
1	Chemicals	0	0	0
2	General Items	4	44	167,128
3	& Spare parts Mechanical	0	0	0
4	& Electrical Instruments	1	8	4,066
Total		5	52	171,194

C) Stores

The statistic of issued items on the basis of Material Type is as below

Row	Material Type	No. of items	Value (Rials)
1	Chemicals	21	1,090,327,749
2	& Spare parts Mechanical	189	1,617,767,158
3	Others	713	6,720,227,376
Total		923	9,428,322,283

D) Custom clearance

The statistic of goods cleared from the custom in this month is as follows:

Row	No. of orders	No. of packages	Weight (kg)	Value (Euro)
1	3	8	617	195,180



Second chapter

Events and fire accident statistics in September

Department	Staff no.	work hours (in 1000)		Frequency coefficient of accident		Severity coefficient	
		Month	Year	Month	Year	Month	Year
Process	436	93	677	0	2.95	0	29.5
Maintenance	193	46	349	0	0	0	0
Technical services	84	18	138	0	0	0	0
Security	56	12	83	0	0	0	0
HSE	39	8	59	0	0	0	0
administrative affairs	50	11	88	0	0	0	0
Management	43	8	59	0	0	0	0
Procurement and warehouse operation operation	44	10	74	0	0	0	0
Other department and contractors	1931	511	3270	0	0.92	0	10.7
Total	2876	717	4798	0	0.82	0	11.46

Department	Accident							
	Minor		Debility		Dead		Total	
	Month	Year	Month	Year	Month	Year	Month	Year
Process	0	2	0	2	0	0	0	4
Maintenance	0	0	0	0	0	0	0	0
Technical services	0	0	0	0	0	0	0	0
Security	0	0	0	0	0	0	0	0
HSE	0	0	0	0	0	0	0	0
administrative affairs	0	0	0	0	0	0	0	0
Management	0	0	0	0	0	0	0	0
Procurement and warehouse operation operation	0	0	0	0	0	0	0	0
Other department and contractors	1	37	0	3	0	0	1	40
Total	1	39	0	5	0	0	1	44

Severity coefficient and accident frequency in this month

Month	Wasted days	Severity coefficient	Accident number	Frequency
January	20	0	0	1.81
February	0	0	0	0
March	0	0	0	0
April	0	0	0	0
May	35	43.3	3	3.7
June	0	0	0	0
July	0	0	0	0
August	0	0	0	0
September	0	0	0	0
October	0	0	0	0
November	0	0	0	0
December	0	0	0	0
Total	55	11.46	4	0.82

projects (In progress) in this month

Project	supervisor	Executive	budget (million .rials)	Planned Date		project progress (percentage)		monthly progress	remarks
				start	finish	planned	actual		
Recovery of purging gases in ammonia unit	Engineering	ALINAM	65554	2008/05/21	2009/05/21	41.46	10.72	0	
Amak plan	Engineering	KOSHA	15416	2006/08/12	2007/04/12	100	99	0	
Image monitoring security system	Engineering	DENA SANAT	5055	2007/09/16	2008/09/16	100	85	0	
Purchasing of south condenser 1 in sulphur Recovery unit	Engineering	KAVEH MOBADEL	4767	2007/04/03	2008/06/03	100	80	0	
Capacitor Bank	Engineering	PALAYESH NIRO	2299	2007/08/21	2008/08/21	100	95	0	
Purchasing of 105-C tube bundle	Engineering	KAVEH MOBADEL	4610	2008/02/17	2008/11/17	100	25	0	
Bagging control system	Engineering	PARS HASAS	4963	2009/01/10	2009/07/10	100	68.9	0	
Retubing of W.H.B 1601,1602	Engineering	ENERJI SORNA	2000	2009/01/03	2009/08/03	84.77	70	0	
Purchasing of 2 set amine pump of old gas treatment	Engineering	MAPSA	2186	-	-	77	88.7	0	
fabricating of 157-JC	Engineering	KOSHA	3103	2009/05/10	2009/11/10	31.4	27.1	19.1	
constructing gas fluid burn pit	Engineering	Sahehsazan	250	2009/05/10	2009/08/10	100	60	0	
Purchasing of urea striper	Inspection	SBN	-	-	-	-	-	-	
Lighting of vichele parking	Engineering	kimiagar niroo	500	2009/08/05					

Project	supervisor	Executive	budget (million .rials)	Planned Date		project progress (percentage)		monthly progress	remarks
				start	finish	planned	actual		
electrical power for ATLANTIC house	Engineering	ebteker niroye jonob	2192						
purchasing measurement online device on channel 2	H.S.E	H.S.E	600	2008	2008	0	0	0	
Recovery of chemical net in station ps2310 A	H.S.E	PFS		2009/04/04	-	40	40		
Formulation and manufacturing O-ring & diaphragms for absorption unit M.I.S plants	Research Center	RIPI	282	2007/02/17	2008/04/17	100	99	1	
Design of separation and stabilization system for separated gas condensate of M.I.S unit	Research Center	Mr.Sadeghi(RPC operation employ)	86.3	2005/09/01	2006/03/01	100	100	5	
Investigation on usability of internal zinc oxide catalyst product	Research Center	Mr.Zaravi(research center employ)	free	2008/03/21	2008/09/21	100	90	0	
Modification of N1144 J/A&B Seal Water Pump	Research Center	Mr.Zaravi(research center employ)	free	2009/01/22	2009/10/22	90	87	2	
Technical and commercial investigation to production of Ammonium Sulfate with DAP1 facility consider	Research Center	Borna Farayand Company	175	2009/04/27	2009/06/27	100	90	0	
Practical way to reduction of fire accidents in sulfur loading facility	Research Center	Miss Ghaedi Employ of RPC	40	2009/04/24	2010/01/24	50	35	15	
Redesign of Acid sulfuric circulation pump shaft material by using coating produce of Nasb Niroo Company	Research Center	Nasb Niroo company	151	2009/04/28	2009/07/28	85	70	15	
The measurement of SO2 &SO3 in Acid Sulphuric Stack	Research Center	Mr.Boostani Employ of RPC	100	9/5/2009	2009/11/09	60	62.8	0	
Technical and commercial investigation to production of Ammonium Sulfat with DAP1 facility consider	Research Center	Fan Avaran Sina Sazeh Company	285	1/5/2009	2009/08/15	100	99	24	

Proposed projects

Project name	Supervisor	Description
RAZI UREA III	Executive projects affairs	As per follow up of RAZI petrochemical CO. this project with 3250 ton / year approved . In 2007 and issued for executing task .At present location of plant determined and delivered to DMPC Co. and Specification of project is : Cost : 228.3 million \$ and IRR= 14 %
Melamine crystal project	Executive projects	As per capability of Razi petrochemical co. and feasibility study done by consultant found that establishment of this plant with capacity 40000 ton/year is economical . Executive operations postponed due to authorization of board directors . Specification of project is : IRR= 23.5 % BEP = 18000 Ton / year PBP = 4 years IRRE = 31.97 Added value = 40 million \$ / year
Sulphur covered stock	Executive projects	Mechanized covered stock with 50000 TON capacity should be constructed . Bill of tender is ready.
Multi Effect Distillation plant (MED)	Executive projects	Waste cooling water of ammonia plants I , II and RO plant in ammonia III is recovered again with 200 M ³ / hour capacity and Cost of project between 7 to 8 million dollar and duration is 15 months .
Establishment of power generator	Executive projects	After commissioning of new plants and for future project , power consumption increased . Therefore two generator with 40 MW should be provided .
Rehabilitation of sulphuric acid	Executive projects	Document of rehabilitation has been ready and 3 company has been sent their proposal .
Modification of Data Acquisition system (DAS)	Executive projects	After commissioning of new plants and for future project , arrangement of power consumption has been changed . Therefore old instrumentation and DAS system should be modified
New substation and rehabilitation of power distribution	Executive projects	After technical survey for power failures , engineering department informed the cabling and 38A,B substation is worn out and for rehabilitation 10 million dollar needed . At present technical document prepared and they are consulting with Fajr petrochemical Co. for solving problem.
Operating of new reservoir of gas in masjedsoliman	Executive projects	After discovering the new reservoir of gas in masjedsoliman , this project will supply feed gas for razi plants.
Rehabilitation of sour gas pipeline	Executive projects	Intelligence pig sent in sure gas pipeline by inspection department in 2007 . After completion of data acquisition .The defected pipeline should be removed . The manager of UNISCAN has been called RAZI tehran office for hinting him unsatisfaction.
Installation of new stripper in UREA II	Executive projects affairs	After rehabilitation of UREA II , following problem of stripper caused decreasing of production rate because : 1- decreasing of efficiency 2- scaled and plugged tubes
Amphitheater and canteen project	Executive projects	After rehabilitation of UREA II , the following problem of stripper caused decreasing of production rate : 1- decreasing of efficiency 2- scaled and plugged tubes 3- failure in top and down liners and body . Project approved by board of directors and SBN Co. from Austria wined the contract and signed the contract.
Amphitheater and canteen project	Executive projects	The existent canteen is worn out and there isn't amphitheater . At present tender document is ready and in phase I canteen with 1600 M ² in the north of complex will be constructed .

Project name	Supervisor	Description
Purchasing of BFW electromotor for old Gas treatment plant	Engineering	Waiting for technical proposal
purchasing CB101 shell	Engineering	Contractor must change
Rehabilitation of sulphuric acid cooling tower	Engineering	In checking of technical proposal step
Purchasing of BFW electromotor for acid sulphuric plant	Engineering	Waiting for technical proposal
Making exchanger E-3401 for water treatment plant	Engineering	Waiting for technical proposal
Repairing of main office 2	Engineering	Waiting for taking decision management
making fence around company	Engineering	IT is in legal and contract department
replacement equipment of 313 , 316 wells with 317.	Engineering	it is in making technical document step
Dredging of sea water pump pond	Engineering	It is in announcement step
Making BFW pump for power station plant	Engineering	Waiting for technical proposal

Personnel statistics based on academic paper

Department	staff						laborer		Total
	post graduated	B.S	post secondary	Diploma	Sub diploma	Total	Diploma	Sub diploma	
direct manager Office	0	1	0	3	0	4	0	0	4
general manager office	1	5	0	1	0	7	0	0	7
Legal and contracts affairs	0	4	0	0	0	4	0	0	4
public relation	0	2	0	1	0	3	0	0	3
intertnal inspection of financial	0	1	0	1	0	2	0	0	2
Security	0	1	1	12	39	53	0	3	56
execution projects	0	1	0	1	0	2	0	0	2
Quality Assurance	2	2	0	0	0	4	0	0	4
administrative affairs	1	21	4	19	5	50	0	0	50
Financial affairs	0	18	5	11	0	34	0	0	34
planning & Management Information	0	13	0	3	0	16	0	0	16
H.S.E	0	15	3	14	6	38	0	1	39
Research & Development Center	5	1	0	1	0	7	0	0	7
Dehydration Plant of Masjed Soleiman	0	12	1	19	8	40	0	0	40
Operation	3	87	52	250	6	398	0	0	398
Maintenance	0	68	9	29	79	185	0	6	191
Technical Services	3	47	10	26	2	88	0	0	88
Procurement and warehouse operation operation	2	8	3	29	2	44	0	0	44
shipping & bagging	0	3	2	25	18	48	0	1	49
Martyr & Disable Positions	0	2	2	16	6	26	0	0	26

personnel statistics based on employee type/employee type/department(without laborer)

Department	staff						
	oil staff		contractor of NPC	contractor of RAZI	Soldier	laborer contractor of Razi	Total
	semi oil staff	complete oil staff					
direct Manager Office	0	4	0	0	0	0	4
Legal and contracts affairs	0	4	0	0	0	0	4
public relation	0	3	0	0	0	0	3
intertnal audit	0	2	0	0	0	0	2
Security	41	12	0	0	0	0	53
execution projects	0	1	1	0	0	0	2
QualityAssurance	0	4	0	0	0	0	4
administrative affairs	4	44	2	0	0	0	50
Financial affairs	0	33	0	1	0	0	34
planning & Information Management	0	15	1	0	0	0	16
general manager office	0	7	0	0	0	0	7
H.S.E	7	22	2	7	0	0	38
planning & Information Management	0	7	0	0	0	0	7
Operation	6	287	41	63	0	1	398
Maintenance	79	100	6	0	0	0	185
Technical Services	2	69	14	3	0	0	88
procurement and warehouse operation operation	3	41	0	0	0	0	44
shipping & bagging	18	26	4	0	0	0	48
Martyr & Disable Positions	6	20	0	0	0	0	26
Material Coordination	0	0	0	0	0	0	0
Unpost	1	19	0	3	4	0	27
TOTAL	175	751	72	77	4	1	1080

personnel statistics based on employee condition/employee type/department

Department	Organization Chart		laburer				Total
	Sub diploma	diploma and upper	Oil staff	Contractor	oil laborer	Sum	
direct Manager Office	0	9	0	0	0	0	4
Legal and contracts affairs	0	7	0	0	0	0	4
public relation	0	4	0	0	0	0	3
intertnal inspection of financial	0	4	0	0	0	0	2
Security	14	90	3	0	0	3	56
Execution projects	0	8	0	0	0	0	2
Quality assurance	0	4	0	0	0	0	4
administrative affairs	5	58	0	0	0	0	50
Financial affairs	0	41	0	0	0	0	34
planning & Management Information	0	20	0	0	0	0	16
general Manager Office	0	7	0	0	0	0	7
H.S.E	0	62	1	0	0	1	39
Research & Development Center	0	27	0	0	0	0	7
Dehydration Plant of Masjed Soleiman	9	38	0	0	0	0	40
Operation	6	459	0	0	0	0	398
Maintenance	96	135	6	0	0	6	191
Technical Services	3	115	0	0	0	0	88
Procurement and warehouse operation	3	59	0	0	0	0	44
shipping & Bagging	22	36	1	0	0	1	49
martyr& Disable Positions	6	19	0	0	0	0	26
Material Coordination	0	12	0	0	0	0	0
Unpost	0	0	2	37	7	46	73
Total	164	1214	13	37	7	57	1137

personnel statistics based on employee condition/employee type/department

	post graduated	B.S	post secondary	Diploma	Sub diploma	Total	laborer	Total
oil staff	18	280	78	377	2	755	13	768
contractor of NPC	0	33	16	21	2	72	0	72
contractor of RAZI	0	0	0	77	0	77	37	114
temporary staff	0	3	1	0	0	4	0	4
semi oil staff	0	0	0	0	171	171	0	171
laborer contractor of Razi	0	0	0	0	0	0	7	7
laborer contractor of Razi	0	1	0	0	0	1	0	1
Total	18	317	95	475	175	1080	57	1137

personnel changes (decrease and increase)

Academic paper		Decrease						Total
		Retierd	Quitting	Death	Transfer	Elimination	Others	
staff	B.S & post graduated	1	0	0	4	0	0	5
	post secondary	0	0	0	0	0	0	0
	Diploma	1	0	0	0	0	0	1
	Sub diploma	1	0	0	0	0	0	1
	Total	3	0	0	4	0	0	7
laborer		0	0	0	0	0	0	0
Total		3	0	0	4	0	0	7

academic paper		increase				Total	sum of beginning of 2009
		Employee	Transferred	others	Total		
Staff	B.S & post graduated	0	0	0	0	-5	-39
	Diploma	0	0	0	0	-1	-13
	Sub diploma	0	0	0	0	-1	-9
	Total	0	0	0	0	-7	-63
laborer		0	0	0	0	0	-1
Total		0	0	0	0	-7	-63

Average Training Report

Department	no.staff	This month (man-hour)		Sum From beginning of 2009 (man-hour)	
		Total	average	Total	average
Direct Manager Office	4	0.0	0.0	6	1.50
General Manager Office	7	0.0	0.0	36	5.14
Legal and contracts affairs	4	0.0	0.0	30	7.50
public relation	3	0.0	0.0	71	23.67
internal audit	2	25.0	12.5	46	23.00
Security	56	0.0	0.0	1387	24.77
Execution projects	2	0.0	0.0	6	3.00
quality assurance	4	40.0	10.0	192	48.00
administrative affairs	50	80.0	1.6	973	19.46
Financial affairs	34	80.0	2.4	440	12.94
Planning & Management Information	16	40.0	2.5	505	31.56
H.S.E	39	80.0	2.1	755	19.36
Research & Development Center	7	0.0	0.0	325	46.43
dehydration plant in masjed soleyman	40	0.0	0.0	2006	50.15
Operation	398	535.0	1.3	11803	29.66
Maintenance	191	1090.0	5.7	8798	46.06
Technical Services	88	585.0	6.6	4142	47.07
Procurement and warehouse operations	44	100.0	2.3	952	21.64
shipping & Bagging	49	15.0	0.3	538	10.98
sum	1038	2670.0	2.6	33011	31.80
Unpost	26	0.0	0.0	0	0.00
martyr& Disable Positions	73	0.0	0.0	0	0.00
Sum	1137	2670.0	2.3	33011	29.03
Contractor	0	409.0	0.0	9907	0.00
Total	-	3079.0	-	42918	-

Average Training Report According Job Position

Row	Organization ranking participated in training terms	Number	Man- hour of training
1	Manager	3	105
2	Supervisor	31	955
3	Specialist	44	1290
4	Lower grade number 10	0	0
5	Beginner	14	0
6	contractor	65	409
Total		157	3079

Training terms

Type		Unit
short term training	technical	3
	non technical	4
	under grade number 10	-
long term training		-
training seminar		0
computer term training		3
English term training		2

grade number 17 and upper : MANAGER

grade number 14 to 17 : SUPERVISOR

grade number 10 to 14 : STAFF

grade number under 10 :LABORER and BEGINER



Planning and Management Information

row	department	description
1	planing & control	Designing of database in industrial and mineral embassy WEB sight.
2		Monthly report of complex performance in three languages.
3		completing indentify certificate for indexes of 4e
4		Updating of knowledge management progress report and proposed projects.
5		Knowledge Management installed and now is in taking members step
6		Marketing research project is checking with new managers
7		evaluation of strategies as per balance score card (BSC) method is in choosing of counselor step
8		Reviewing and redefining of IT indexes is in choosing of counselor step
9		Technology management project is in choosing of counselor step
10		Benchmarking project is in choosing of counselor step
11		Publishing of electronic weekly newspaper
12		Share Point & Project Web Access software are installed and system is in precommisioning and training steps
13		EFQM statement is updating and personnel satisfaction is evaluating
14	system analysis	analyzing of EFQM model
15	system analysis	Programing of transport dep. Database.
16	system analysis	debugging of SAFTY VALVES database and rechecking of RAZI catalog

row	department	description
17	computer	Maintenance and keeping up to date the complex's computers and printers
18	computer	Preparing monthly diskets of stalary salary for banks
19	computer	Supporting the NIOC system including installation of system and keeping contact with the related persons responsible for system in tehra
20	computer	Taking daily and weekly backups of all network and the output of absence and presence data of system
21	computer	Debugging all execut software programs
22	computer	Data entry, editing and preparing all necessary reports for staff salary
23	computer	Purchasing parts for maintaining the complex's computers
24	computer	Reparing all of type printers and monitors
25	computer	Purchasing new requested computers and do the necessary preparation including installing the needed software and extra hardware
26	computer	Entry the data of wage and prepare all required reports also editing when it will be required and preparing diskels for insurance depts. For mahshahr and
27	computer	Preparing desket for staff whom under insurance basis
28	computer	Programming and maintenance the staff-dept system
29	computer	Coding mescellaneous programs
30	computer	Supplying computers and printers for depts
31	computer	Reparing and deffecting the LAN ACCUNTING
32	computer	Supporting the new internet service provider from RASED COMPANY
33	computer	Preparing the new server to replace of old one
34	computer	Followup last order for purchaing server computer hardware device
35	computer	Finished the thirth designing for workorder registering software program
36	computer	Finished the designing for Telephone Number Companies registering software program
37	computer	Collecting and registering the hardware information about procurements and stores
38	computer	Setup all of computers in men office no.2 for joining to new ISP
39	computer	Preparing and debugging from intrnet network of AMNIA NO.3
40		Followup for buy the new back up system provider
41	computer	Collecting the computer companies details for registring in computer with new designed software

Maintenance Report

A : work orders maintenance

Area	Pant	On month	
		Generated	Completed
2	Ammonia 1	22	18
	Ammonia 2	39	31
	Ammonia 3	11	8
	Urea 1	7	6
	Urea 2 & Granule	72	68
3	Phosphoric acid	13	8
	D.A.P 2	12	6
1	NEW gas treatment & Sulphur recovery	41	32
	OLD gas treatment & Sulphur recovery	50	30
	Sulphuric acid	153	148
	forming Sulphur	108	104
4	Clarification waste water under & control of P.F.S	6	2
	Power plant under control of PFS	163	130
	Sea water pumps under control of PFS	14	11
	Other plants under control of FPC	157	119
	Power plant under control of executive groups	19	9
	Water treatment under control of executive groups	31	8
	Bagging	198	102
	Shipping	70	33
	Sum in this month	1186	873
	Similar situation in previous month	1102	802

B : Technical service Work order

PLANT	Technical inspection DEP		Electrical inspection DEP		General engineering DEP	
	Generated	Completed	Generated	Completed	Generated	Completed
Ammonia 1	0	0	1	1	0	0
Ammonia 2	0	0	10	9	1	0
Ammonia 3	3	2	1	1	5	1
Urea 1	1	1	0	0	0	0
Urea 2 & Granule	1	1	2	0	0	0
Phosphoric acid	0	0	0	0	0	0
D.A.P 2	0	0	0	0	0	0
& NEW gas treatment Sulphur recovery	0	0	0	0	2	0
Old gas treatment & Sulphur recovery	4	3	3	2	1	1
Sulphuric acid	9	9	0	0	0	0
forming Sulphur	0	0	0	0	0	0
& Clarification waste water under control of P.F.S	0	0	0	0	0	0
Power plant under control of PFS	13	11	4	4	1	0
Sea water pumps under control of PFS	2	1	0	0	0	0
Other plants under control of FPC	0	0	0	0	1	0
Power plant under control of executive	0	0	0	0	0	0
Water treatment under control of executive	0	0	1	0	1	0
Bagging & Shipping	0	0	0	0	0	0
Sum in this month	33	28	22	17	12	2
Similar situation in previous month	41	25	40	26	10	1

Quality Assurance Report

row	description
1	Preparing a procedure for starting and stopping of purification plant.
2	Follow up correction of process control program and process indexes . .
3	Follow up for up dating the environment aspects and healthy and safety risks for year 2009.
4	"Consulting with Moravejane Bahrevari CO. (name of Iranian company), For verify all of problems related to quality systems."
5	"Consulting with Moravejane Bahrevari CO. (name of Iranian company), For verify all of problems related
6	Follow up and attending in the internal meeting of operation units for necessary correction in LOG SHEETS.
7	correcting instructions according to new format.
8	Sending a letter to head of departments about answering to nonconformities.
9	follow up contractors evaluation with engineering and HSE departments (and consultant)about contractors that their activities are out of Razi CO.
10	Review of conformity between organization documents and all of the standards requirements.
11	Follow up the issued CAR(corrective action request), from QS co.to related units a receiving responses of them.
12	Preparing the primery program for internal audit from 10-13 oct 2009.
13	Prearrngment training class for internal auditors from 4-6 oct 2009.
14	"Up dating the documents, targets and objectives such as changes that occurred for main standards of quality management ."

Income and Outcome Control

Row	Control	unit	No.
1	Visitor	man	19
2	Gusts	man/day	119
3	Staff	man	2793
4	Material income	no	12869
65	Material outcome	no	16559

Cars		Veichle		Ship	
Company	others	wagon	Truck	Loadig	Offloading
729	8465	125	1621	5	6

Clientle

Management	Administrative affairs	R &D	Maintenance	Training	Technical services	Procurement and warehouse operation	project affairs	Meli bank	Financial affairs
9	49	8	10	0	35	45	0	0	38

Trading commission	Legal and conctrct affairs	Shipping	Operation	HSE	Planning and control	Dehydration plant of masjedsoliman	Wasted equipment committee
10	33	16	5	16	5	45	12

Monthly report schedule of Public Relations

Row	Title of Function	Quantity
1	Providing and sending news, report, answering the mass media (Nipna, payame (...)) petroshimi and mashal	8
2	Coordinate and performing private interview with managing director and mass media	-
3	Coordinate and performing news conference with managing directorand mass .media	-
4	Number of printed and announced news in province and national mass media .newspapers, broadcast, sites) regarding to the sent news)	2
5	Coordinate and taking permit for advertising in the press and Islamic Republic Television	12
6	Providing selected pieces of interior newspapers (posting on the bulletin board or sending circulation form for company responsible authorities	256
7	Bilateral relations with journalists and correspondents (in presence – by phone	-
8	Journalists and correspondents visit site and region	3
9	Coordinate and set the contracts be signed (also inauguration of plans and projects	-
10	Coordinate and necessary action in newspaper providing and distribution	1570
11	Opinion poll from employees in different fields and giving the research result and public opinion survey to managing director	2
12	Coordinate and cooperate in camping (relating to student	2
13	Honored students registration (university and school) for educational rewards and set the appreciation ceremony for them	6
14	Set the cultural competitive examination and dedicate the winners prize	1
15	Providing and set the letters of commendation ... (and dedicate to the selected ones	25
16	,Post the notices, appointments, posters, instructions ... on the bulletin board interne and intranet	256
17	Celebrating different ceremonies on various occasions (national and religious ,festivals, mourning, special days honoring) performing congresses, conferences ...seminars	8

Row	Title of Function	Quantity
18	Celebrating or participating in supervisory management session (high rank managers) such as monthly administrative body or attending the board of directors	23
19	Attending and cooperation with internal organs (Resistance Stronghold of (Mobilization and other religious and related departments	11
20	Attending and cooperation with various committees (ISO , respecting clients plan (... participation and productivity system	13
21	.Coordinate and necessary action in site visiting by responsible authorities and the public	760
22	Relationship with local, urban, provincial, and civil organs and institutes	5
23	Participating in plant meetings and company departments (along with notification exchange of views, collecting viewpoints and staffs criticism and proposals) and	20
24	Answering the employees and clients in presence - by phone	955
25	Coordinate and perform charitable welfare work	20
26	Coordinate and set up various internal exhibitions cultural , specialized	-
27	Cooperate and attendance in various exhibitions (local , provincial , civil and (international	-
28	, Providing and installing placard , billboard , plant introducing tableau , banner stand ... on various occasions (along with flag bedecking and decorating in	104
29	Filming and taking picture of plans, projects, repair and maintenance activities (in .site) and other cultural and sports events	22
30	Producing and montage news copy, educational and documentary films	6
31	Printing handbooks, honor students, informative and environmental, hygienic ,pamphlets, bulletin and brochure on introducing complex, safety and security .tract and congratulation card, visiting card, invitation card	15
32	Visiting the sick colleagues at home or in hospital (curative center) along with .managers and responsible authorities	16
33	Participating in funeral service and funeral procession of the deceased colleagues .and their close relatives along with managers and responsible authorities	11
34	Visiting the honored family of martyrs and deceased colleagues in order to sympathize (appeasement) and resolving their difficulties along with administrative affairs and work relation (also visiting the colleague families who are back from (pilgrimage visit	19
35	Participating in educational courses or being sent on duty to various regions	2
36	Coordinate and cooperate in visiting religious authorities and preachers to deliver .a speech in complex chapel	22
37	Celebrating appreciation and farewell (valedictory) ceremony on the honor of those who are transfered or retired (in presence of their family members and managers)	7

Analysis Report

Production section

Month \ Index) Actual production (ton)	Actual to nominal (%) capacity	Actual to planed (%) capacity	Production ratio to the same month of previous year
This month	106347	31	48	92
Last month	123246	36	54	104
variance	-16899	-5	-6	-12

Production section:

Unfortunately complex production to last month has decreased 16899 tons but after commesioning of ammonia 3 and urea2 it will be changed .

Ammonia 3 outstanding activity for production:

- 1-After deforming of internal collector of ammonia converter that caused dropping of catalyst and blocking outlet of converter to exchanger 3404-C , Experts of buckhen CO. and Casale CO. came to site and was inspecting to changing of 200 Ton catalyst . Then collector line changed and internal trays welded. Finally new catalyst of bed no. 3 loaded and catalyst of beds 1 , 2 kept with N2 gas .
- 2-In primary reformer 17 ton catalyst of 235 tubes changed for increasing of DP. pressure.
- 3-In hydrotreater some catalyst changed partially for increasing of DP. pressure.
- 4-In transfer line new refractor coated for Hot Spot location.

Administrative ,financial ,HSE section

Shutdown analysis

with review shutdown table we can see :

- 1) The first important cause of shutdowns of units is **feed stop** with 2608 hours .
The most shutdown hours are in D.A.P1&2 and phosphoric acid plants with each 720 hours.
- 2)The second important cause of shutdowns is **filling vessel** with 1440 hours .
- 3) Finally Total shutdown of complex was 4504 hours in last month changed to 4652 hours that increased 148 hours .

Month \ Index	Export	Internal sales	Staff	Safety work hour
This month	67498	37063	1137	717000
Last month	38234	18950	1144	718000
variance	29264	18113	-7	-1000